

# Balton (U) Ltd

P.O. Box 852, Kampala, Uganda      Email: eli@balton.co.ug  
Fax: 256-41-255853      Phones: 256-41-255852, 31-502300

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Dear Sir,

**Re: Letter Of Introduction.**

This letter and enclosed Company Profile are being addressed to you with the objective of formally introducing **Balton**.

You will see from our company profile that **Balton** is a fully based Ugandan Agriculture & Electro-Mechanical Company with more than ten years track record in the Agriculture, electrical, mechanical, Antipest, and Radio communication sectors. **Balton** has invested heavily in establishing a strong infrastructure with many local and multi national professionals together with close to 100 workers. Aside from its Headquarters in Kampala, **Balton (U) Ltd** is a subsidiary fully owned by **BALTON CP LTD** of Watford England, Balton has seven established branches been operated in Africa for over thirty years.

**Balton** has carried out a diverse range of Agriculture & Electro-Mechanical engineering projects for clients such as Farms, Privet sector Banking Institutions as well as Government Departments and Establishments, confirming that any project undertaken by us will be completed on schedule and to the highest standards required.

**Balton's** experience in co-coordinating major overseas engineering and manufacturing companies together with **Balton's** locally experienced management teams enables **Balton** to represent and lead teams of engineering world leaders.

Given the skills and expertise demonstrated in our work we believe **Balton** has much to offer in relation to the Agriculture & Electro-Mechanical works of any size. With our recent collaborations and experience demonstrated on various prestigious projects, we can assure you of the highest technical competence and professionalism.

We would welcome an opportunity to personally meet with you and learn more about your specific needs.

Yours faithfully,

Zeev Shiff  
Managing-Director.

# ELECTRICAL INSTALLATION

**Balton** has extensive experience of designing and installing a diversity of works ranging from complete district infrastructure solutions to individual high specification building requirements.

Primary and stand by power stations are also among the portfolio of

**Balton's** project experience.

**Balton's** long established experience in working with and coordinating engineering world leaders such as Motorola, ABB "Afcon", Elco Transformers and substations, MK "UK", BICC "Spain, SIMPLEX, among others enables leading edge technology to be easily incorporated into our projects.

- ▼ *Radio Communications*
- ▼ *High & Low Voltage Systems*
- ▼ *Generators & Transformers*
- ▼ *Street Lighting*
- ▼ *Solar Energy*
- ▼ *Access Control Systems*
- ▼ *M.A.T.V*
- ▼ *C.C.TV*
- ▼ *Fire Detection & Alarm systems*

# AGRICULTURE

*As the major player in agriculture **Balton** provides full holistic solutions to turnkey project in the area of flower growing , medium and large size irrigation ventures.*

*The division is involved in sales and distribution of :*

*✓ Agro chemicals*

*✓ Fertilizers*

*✓ Animal health & nutrition products*

*✓ All nature of irrigation equipments*

*✓ Packing line green houses*

*✓ Plants & seeds*

*✓ Day old chicks & poultry equipments*

*✓ Consultancy services related to dairy, poultry, fruits, and vegetable management*

# AIR CONDITIONING

*As one of the leading air conditioning companies **Balton** supplies a full holistic solution to every project satisfying the individual needs of each client and incorporating state of the art equipment from the worlds leading manufacturers e.g., Carrier, Trane, Tadiran, York, Stulz, Pullen and more.*

- ✓ Water-cooled central systems incorporating the latest technology – chillers, air handling units, fan coil units and all associated pumps, dampers, diffusers and other accessories.*
- ✓ Air-cooled central systems, cost efficient total solutions incorporating state of the art equipment from the world s leading manufacturers.*
- ✓ Package unit, air conditioning for large zoned areas.*
- ✓ Split unit systems, to suit individual design and budget constraints.*
- ✓ Cold room system, to suit diverse applications.*

## SUPPLIER DATA RECORD

Name of Company: Balton (U) Ltd.

Company VAT Registration: 11642-L

Company TIN: B-93-1001-2325-W

Address: Plot 47/51  
Kibira Road  
Industrial Area  
P.O Box 852  
Kampala

Telephone: +256-41-255852

Fax: +256-41-255853

Parent Company: Balton CP Ltd  
Watford  
Herts WD2 9 Hg  
England

Name of Directors: Mr. B.D Schreier  
Mr. M. Gershi  
Mr. Zeev Shiff

Name of Bankers: 1. Barclays Bank of Uganda Ltd.  
Kampala Road, Kampala  
A/C No. 4025126  
2. Crane Bank  
Kampala Road, Kampala  
A/C No. 100683016